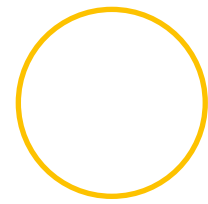# ORACLE NETSUITE MOBILITY SOLUTIONS

SCAN ME

For more information on
our NetSuite Connectors, scan the QR code.

ORACLE NETSUITE
MOBILITY SOLUTIONS

As a NetSuite Solution Provider, one of the areas we specialize in is NetSuite mobility solutions. Our expertise in NetSuite mobile apps comes from our experience of building enterprise mobility solutions for Fortune 500 clients and over 13 years of NetSuite development expertise.

We have built native and cross-platform apps for a variety of NetSuite functions and workflows, ranging from inventory management and field sales to customer support, workflow approvals and custom reports. If you're looking for a mobility partner to help deliver your NetSuite mobile app idea, you've come to the right people.

THE FOLIO3 ADVANTAGE

- Over 13 years of enterprise mobility development expertise

- End to end mobile development services – solution discovery, design, development, deployment, support

- Deep NetSuite knowledge

- The first company to launch a NetSuite CRM app for Android

SUCCESS **STORIES**

THE CUSTOMER

SimplyThick LLC develops innovative technologies and solutions for people with swallowing problems.

THE PROBLEM

SimplyThick's sales process was paper based and involved sales reps taking orders from customers in the field and manually entering them in NetSuite. They wanted to digitize this process by developing a mobile app (for iOS & Android) that would enable reps to place orders directly in NetSuite. Once orders were fulfilled in NetSuite, they also wanted to sync their shipping details to the app, so sales reps could inform customers about the order's status.

THE FOLIO3 SOLUTION

Folio3 built a cross-platform NetSuite mobile app for SimplyThick that runs on both iOS and Android devices and enables sales reps to:

- Take orders directly in NetSuite from their smartphones.

- View all their previous orders, along with their fulfillment status and shipping info Update customer addresses.

- View all items available in their inventory.

THE RESULT

Thanks to this NetSuite mobile app, SimplyThick has been able to drastically enhance its sales operations, as orders can now be processed instantly as soon as they are entered in the field.

SUCCESS **STORIES**

THE CUSTOMER

HornerXpress and HornerXpress Worldwide offer a wide variety of swimming pool equipment to dealers in the market.

THE PROBLEM

Team Horner wanted to launch native apps for iOS and Android to extend their reach and make it easier for their customers to place orders. The apps would allow customers to check product availability and browse new offerings on their smartphones.

THE FOLIO3 SOLUTION

Folio3 conducted an app discovery with Team Horner to finalize the app's scope and built a clickable prototype to validate the concept and optimize user experience, before developing the app for iOS and Android.

The developed app provides the following functionality:

- Easy online ordering & product search.

- Customer account information.

- Current branch inventory availability.

- Customer specific pricing.

- Order history.

- HornerXpress branch list.

- Customer service options.

- Barcode scanner to find products.

- Robust account notifications.

- Favorites list.

THE RESULT

Thanks to Folio3, Team Horner's customers can now easily check for product availability, find their closest branch and avail the company's services on the go.

folio3

ORACLE
NETSUITE
Alliance Partner

ORACLE
NETSUITE
PARTNER OF THE YEAR
2021
REGIONAL ALLIANCE OF THE YEAR
EMEA

ORACLE
NETSUITE
ALLIANCE PARTNER
SPOTLIGHT WINNER
2022
AUTOMOTIVE